

InterAcct for Distribution

InterAcct Software Pty Ltd

ABN 47 003 411 658

B1a 15 Narabang Way

Belrose NSW 2085

Ph: 1300 66 26 26

support@interacct.com.au



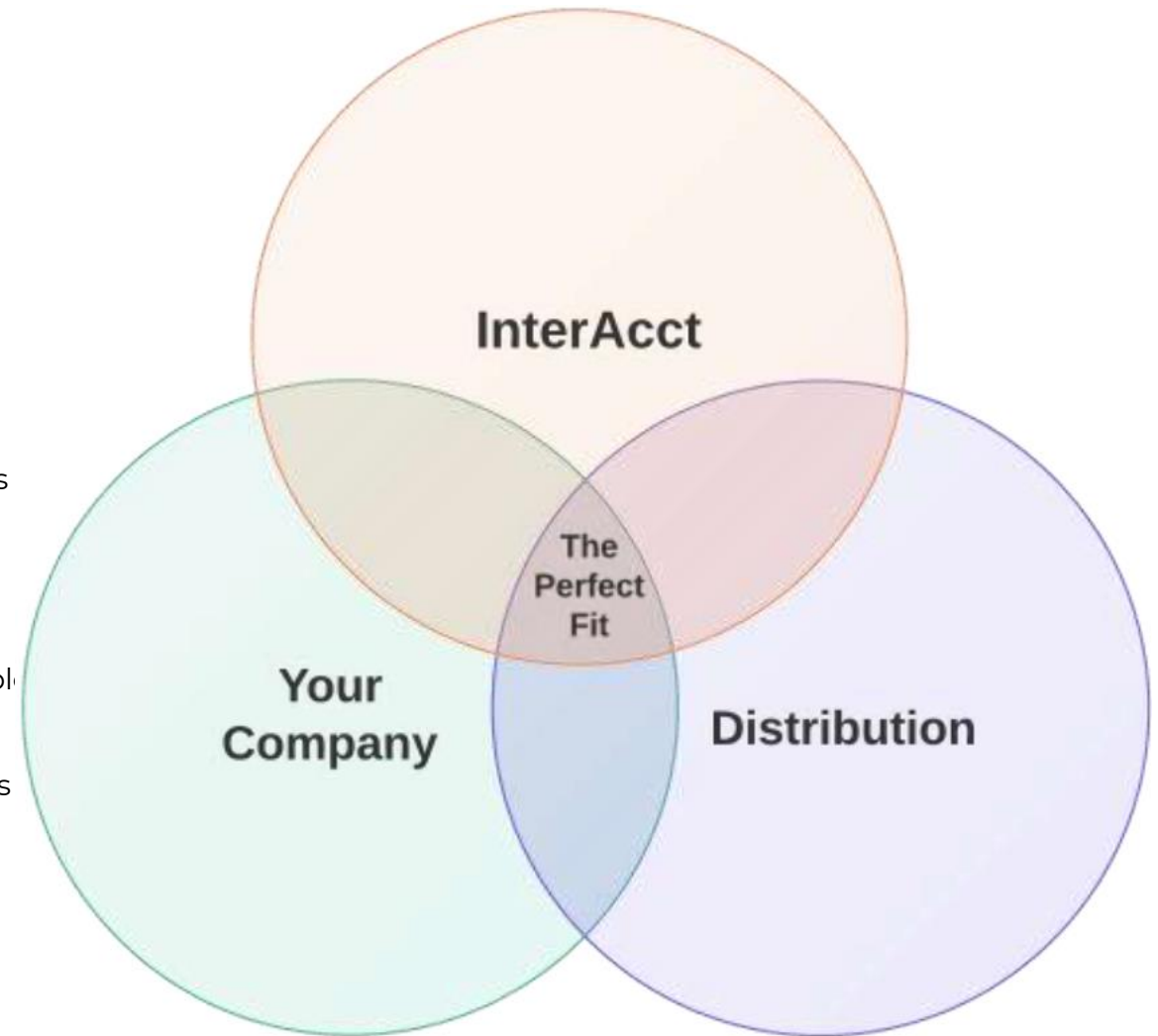
InterAcct
SOFTWARE PTY LTD



InterAcct for Distribution

Why InterAcct?

- ✓ **Integrated** One integrated database of information to record new enquiries, estimating, quoting, Stock Control, accounting, and management information
- ✓ **Simple** Very simple to use - with no special training required
- ✓ **Flexible** The database - files/fields and reports can be easily personalised to suit you
- ✓ **Practical** Designed by a qualified accountant and award winning business minded people (not traditional programmers)
- ✓ **Reliable** The Australian designed software has been thoroughly tested over many years and represents "leading edge" software design







InterAcct Flow Chart

'InterAcct is scalable for both small and medium sized businesses'

How Flexible can my pricing be?

You are able to have pricing setup with:

- ✓ Quantity Buy Breaks
- ✓ Client specific client pricing
- ✓ Buying groups discount levels
- ✓ Custom Discounts on order lines
- ✓ Sales kits with their own price.

And this is all before we even make a change to the standard software.

Business Accounting System :

All aspects of your business and accounting information needs are integrated into the same (simple to use) database





Key Features & Advantages

| | Feature | Advantage |
|---------------------|---|--|
| Pricing | Multi-level Customer Pricing, including Contract Pricing by Product and Quantity Break Pricing | Ensures the customer gets the correct pricing. Discretionary discounts given are highlighted |
| Profit Control | Monitors Gross Profit Margin with warning message if minimum margin is not met | Net Profit after profit share / commission and overhead recovery can also be shown |
| Sales Bundles | Sell a product as a bundle of other saleable products | Updates Sales Analysis by the components used in the Sales Bundle |
| Sheets / Lengths | Sale of products where the unit of measure is a sheet or length, M2 and Linear | Allows for faster data entry of multiple lengths |
| Serial / Batch | Sale of products by Serial or Batch Number. This may involve a Colour Dye Batch such as used in Carpets, or include a Use-By Date for products which expire | Serial number used can update the customer's Equipment Register for Service / Maintenance |
| Product Required | Backorders are identified immediately with a product which needs to be purchased or manufactured | InterAcct has the ability to automatically create Purchase Orders or create a Production Job |
| Questions / Answers | A standard list of Questions can be linked to a Sales Order, requiring Answers to be entered | Useful when the Operator needs to be prompted to gather more information about an Order |
| Standing Order | A customer can have a standard list of products they normally order copied to a new Sales Order | Only input required is the Quantity for each product sales line item |
| Fashion | Product Sales Line Items can relate to the Fashion Industry where you input Style, Colour, Size Matrix | Useful for selling clothes, shoes, only input required is the quantity for speed |
| Reconciliation | Printed Delivery Dockets and Invoices show Quantity Ordered, Backordered, and Despatched | The customer is able to be fully aware of the current status of their Order |
| Sales Bundles | Sell a product as a bundle of other saleable products | Updates Sales Analysis by the components used in the Sales Bundle |
| Sheets / Lengths | Sale of products where the unit of measure is a sheet or length, M2 and Linear | Allows for faster data entry of multiple lengths |



Screen 1: InterAcct Main Menu (One Example)

Concise, Simple :















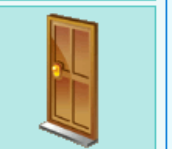
- ✓ Select Menu by mouse click or number selection
- ✓ Change colours, graphics to suit
- ✓ Menus will change depending on the software modules to elect to purchase/use
- ✓ Security access rights can be defined by Operator

InterAcct Demo - [INTERACCT MAIN MENU - display]

File Record Edit View Go Advanced Menu Graph Design Help

Licenced Owner • INTERACCT DEMONSTRATION • LICENCE T1000

Date Wed 11-Jan-2017
Time 15:10:18
User Licences 5

| Menu | | | | |
|--|---|--|--|--|
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

1. Business Names
2. Quick Quotes/Invoices
3. Sales Order Entry
4. Accounting
5. A/cs Receivable
6. A/cs Payable
7. General Ledger
8. Payroll
9. Products/Materials
10. Management Menu
11. Exit InterAcct

Form help | Field help | Reports | Suburbs | Contact-Us | Quick-Start | Documents

Welcome to the InterAcct Software - Main Menu



Screen 2: Sales Order Header

- A** Automatic population of fields according to the Client / Contact
- B** See the previous **Purchase History** of a customer – products and prices paid.
- C** See Existing Products, Related Services, or Sell New **Buy-In product items**
- D** The Order Status can be a Quote, then **changed** to be an Order (or Lost Sale)
- E** **Monitor backorders** when stock arrives and is ready to ship, plus forward orders

InterAcct Demo - [SALES ORDER/INVOICE - display]

File Record Edit View Go Advanced Menu Graph Design Help

Client Id: BULMEASU
 Contact: George Johnson
 *Business: Bulla Meats
 Address: 49 Usher St
 Suburb: SUVA
 Directions: [A]

*Narration: December Order

| | | | |
|---------------|----------|-----------|---------|
| Sales \$ | 7,898.66 | Currency | FJD |
| FO Value \$ | 0.00 | Operator | SVR |
| BO Value \$ | 0.00 | Pr Level | 3W/SALE |
| Deposit \$ | 0.00 | Cr Bal \$ | 50.00 |
| Yet to Inv \$ | 0.00 | | |
| Shipped \$ | 7,898.66 | Purchase# | 0.000 |
| Invoiced \$ | 7,898.66 | PO Qty # | 0.000 |
| GST Tax \$ | 0.00 | Recd # | 0.000 |
| Order GP \$ | 3,697.63 | To Come # | 0.000 |
| Inv Profit | 6,467.28 | | |
| Net Profit | 3,554.49 | | |

Ord No: 100006
 Status: 6.INV
 Status: INVTRN
 On Hold? N
 Ordered: 1-Dec-2016
 Shipped: 1-Dec-2016
 Invoiced: 1-Dec-2016
 Cust O/N: 15478
 Sale Type: DIRECT
 Delivery: Fri 2-Dec-2016

Menu [C]

- Sell In-Stock Items
- Sell Buy In's
- Sell Service Items
- Comments
- Contact History
- Quote/Confirmation
- Delivery Details
- Invoice
- Change: Order Status

Client

Contacts

Addresses

History [B]

Google Map

Directions

Stock

Suppliers

Manual

Video

Taxable? N

Form help | Field help | Line-Items | Services | Stock | P-Orders | S/O PowerPoint | Works-Order

SALES ORDER LINE list, Bulla Meats, December Order

| | Status | Description | Ordered # | F/O Bal # | B/O Bal # | To Ship # | Sell \$ | Sales \$ | Margin % | Comments |
|---|--------|-----------------------|-----------|-----------|-----------|-----------|---------|----------|----------|----------|
| 1 | 2.WON | Beef Eye Fillet | 75.000 | 0.000 | 0.000 | 0.000 | 66.22 | 4,966.50 | 79.14 | |
| 2 | 2.WON | Premium Grade Sirloin | 59.500 | 0.000 | 0.000 | 0.000 | 49.28 | 2,932.16 | 60.16 | |
| | | | | | | 0.000 | | 7,898.66 | | |



Screen 3: Sales Order Lines

Sell In-Stock Items:

Search on Product Items by any of their 'Also Known As' codes and descriptions.

Copies in current stock available position and correct pricing immediately, calculating any backorder.

Input a discretionary discount as a percentage and / or dollar amount

| | | | | | |
|-------------|--------------------|---------|--------|-------------|------------|
| Item | 6701308 | Group | BRAKES | Category | |
| Search | 6701308 | Level | 1LIST | Units | EACH |
| Description | Pedders Brake Pads | W/House | HO | Bin# | DEFAULT |
| Type | B | Local ? | O | Expiry Date | 1-Jan-2017 |

| | | | | | |
|------------|-----------------|-------------|---------|--------------|--------|
| In Stock # | 0.000 | Ordered # | 5.000 | Sales \$ | 353.40 |
| Reserve # | 0.000 | Reserve # | 0.000 | Gross Pft \$ | 131.10 |
| Available# | 0.000 | B/Order # | 5.000 | Margin % | 28.19 |
| On B/Ord # | 0.000 | F/O Bal # | 0.000 | Shipped \$ | 353.40 |
| On P/Ord # | 0.000 | B/O Bal # | 0.000 | GST \$ | 0.00 |
| Net Stock# | 0.000 | Shipped # | 5.000 | Bill \$ | 353.40 |
| Supply | IMMED | To Purch# | 5.000 | O/Head \$ | 0.00 |
| Exp Del | 20-Aug-2016 | Cost \$ | 66.7809 | Net | 131.10 |
| Shipped | Mon 22-Aug-2016 | List \$ | 95.00 | Pft Share \$ | 0.00 |
| Taxable ? | N | Price \$ | 93.00 | | |
| Weight | 0.25 | Disc% | 0.00 | | |
| Ship Wgt | 1.25 | Discount \$ | 0.00 | | |
| | | Sell \$ | 70.68 | | |

Status 2.WON

| | | | | | |
|-------------|------------------------|----------|----------|----------|--|
| Item | FUR-CHA/D-GOLD | Group | HARDWARE | Category | |
| Description | Gold Leaf Dining Chair | Supplier | BONTIME | Bin# | |

Sell Buy-In's:

InterAcct has the capability to sell items which need to be bought for a specific sale. Conveniently, it will add this item to back orders, reserve the stock and also calculate the gross / net profit and margin % for the bought item.

| | | | | | |
|----------|-----------------|-------------|----------|--------------|-----------|
| Type | B Buy-In | Ordered # | 24.000 | Sales \$ | 18,900.00 |
| Units | EACH | B/Order # | 24.000 | Gross Pft \$ | 900.00 |
| Cost \$ | 750.0000 | Purchase# | 24.000 | Margin % | 4.76 |
| Supply | IMMED | Level | 1LIST | GST \$ | 1,890.00 |
| Exp Del | Sat 20-Aug-2016 | List \$ | 1,125.00 | Bill \$ | 20,790.00 |
| Weight | 4.50 | Sell \$ | 1,125.00 | O/Head \$ | 0.00 |
| Ship Wgt | 108.00 | Discount \$ | 337.50 | Net | 900.00 |
| Status | SOH | Sell \$ | 787.50 | Pft Share \$ | 0.00 |

| Menu | |
|------|------------------------|
| 1. | Add another sales line |
| 2. | View : Stock Item |
| 3. | View : Product Group |



Screen 4: Quotations

Quotes:

Under the Sales order system you are able to print Quotes, Order Confirmations, Pro-Forma invoices, Picking Slip, Delivery Dockets, Delivery Labels and Invoices.

WinPrint (6.3.11) - InterAcct Software Quotation 100003 - 1/1 Page

File Edit Zoom Tools Help

Selected Printer : Xerox ColorQube 8570N Selected Tray : Automatically Select

Delivered To :
Kenneth Carruthers
Corporate Enterprises Pty Ltd
100 Sydney Road
The "Cleveland" Building
BAULKHAM HILLS NSW 2153

Bill To :
Kenneth Carruthers
Corporate Enterprises Pty Ltd
100 Sydney Road
The "Cleveland" Building
BAULKHAM HILLS NSW 2153

Comments : Local Shipment

Quotation # 100003

| | |
|----------------------|----------------|
| Quote No | 100003 |
| Quote Date | 22/08/2016 |
| Your Ref | |
| Your Contact | Larry Mellowes |
| Customer Code | CORENTFA |
| Page No | 1 |

InterAcct Software
PO Box 171
Terrey Hills NSW 2084
Ph : (02) 9986 1500 Fax :
ABN : 47 003 411 658

| No. | Product/Service | Item Code | Units | Expected | Qty # | List \$ | Discount \$ | Price \$ | Total \$ |
|-----|--------------------------------|-----------|-------|------------|-------|---------|-------------|----------------|-----------------|
| 1 | Pedders Brake Pads Shipping | 6701308 | EACH | 23/08/2016 | 2.000 | 95.00 | 0.00 | 95.00 15.00 | 190.00 15.00 |

Please Note:
Any goods supplied remain our property until fully paid for. Please read our detailed "Terms & Conditions" before doing business with us, and please let us know if you have any queries. Thank you

Payment Terms : 30 Days from Invoice Date

I have read and hereby accept the terms & conditions of business as stated

_____/____/____
Signature Date

*Quote valid until 21/09/2016

| | | |
|-----------------|-----------|---------------|
| Net Quote Price | \$ | 205.00 |
| GST | \$ | 20.50 |
| Quote Value | \$ | 225.50 |
| Deposit Payable | \$ | 45.10 |
| Balance | \$ | 180.40 |



Screen 5: Picking Slip

Picking Slip:

Notification to the Warehouse of the goods that need to be picked and packed.

- Automatically suggests what should be picked based on stock values, with options to overwrite.
- Weight of items
- Carrier Info
- Sign off as well as check.

WinPrint (6.3.11) - InterAcct Software Delivery Docket 700004 - Order 100005 - 1/1 Page


File Edit Zoom Tools Help

Selected Printer : Xerox ColorQube 8570N Selected Tray : Automatically Select

Picking Slip # 700004

Delivered To :
David Rodgers
AGT Distribution Pty Ltd
100 Pittwater Road
BROOKVALE NSW 2100

Attention To :
David Rodgers



InterAcct
SOFTWARE PTY LTD

Order No 100005
Order Date 01/12/2016
Your Ref 4487997
Your Contact John Hibbon
InterAcct Software
PO Box 171
Terrey Hills NSW 2084
Ph : (02) 9986 1500 Fax :
ABN : 47 003 411 658

Comments : Order

| No. | Item Code | Product/Service | Exp Del | Units | To Ship | Location | Location Qty | Sug | Pick Qty |
|-----|--------------|----------------------------|------------|-------|---------|-------------------|--------------|-----|----------|
| 1 | BMB-EF.BULK | Beef Eye Fillet | 02/12/2016 | KG | 75.000 | HO/DEFAULT/113758 | 100.000 | | 75.000 |
| 2 | BMB-EF.BULK | Beef Eye Fillet | 02/12/2016 | KG | 0.000 | HO/DEFAULT/114788 | 250.000 | | 0.000 |
| 3 | BMB-SIR.BULK | Premium Grade Sirloin Beef | 02/12/2016 | KG | 24.000 | HO/DEFAULT/113789 | 50.000 | | 24.000 |
| 4 | BMB-SIR.BULK | Premium Grade Sirloin Beef | 02/12/2016 | KG | 0.000 | HO/DEFAULT/113788 | 50.000 | | 0.000 |
| 5 | BMB-SIR.BULK | Premium Grade Sirloin Beef | 02/12/2016 | KG | 0.000 | HO/DEFAULT/113378 | 175.000 | | 0.000 |

Instructions :

| | | | |
|-----------------------|-------------------------------|-------------------------------|----------------------|
| Despatch Bay : | Checked By : | Picked By : | Total Items # |
| Carrier : | Full Name _____ | Full Name _____ | 99 |
| Con Note : | Signature _____ / ____ / ____ | Signature _____ / ____ / ____ | Total KG 99 |
| | Signature | Date | |



Screen 6: Delivery Docket

Delivery Docket:

The Sales order Distribution system allows for Multiple deliveries for one client order.

- ☐☐ Order number remains the same between different deliveries.
- ☐☐ Clients Reference number also remains between the orders.
- ☐☐ Option to Charge freight for each delivery or choose to only charge it on some.
- ☐☐ Invoices and Delivery Dockets display backorder quantities so you clients are aware of what is still outstanding.

WinPrint (6.3.11) - InterAcct Software Delivery Docket 700004 - Order 100005 - 1/1 Page

File Edit Zoom Tools Help

Selected Printer : Xerox ColorQube 8570N Selected Tray : Automatically Select

Delivery Docket # 700004

| | |
|---|--|
| <p>Delivered To : David Rodgers AGT Distribution Pty Ltd 100 Pittwater Road BROOKVALE NSW 2100 <i>Report to Site Office</i></p> <p>Attention To : David Rodgers</p> | <p>Order No 100005 Delivery Date 01/12/2016 Your Ref 4487997 Your Contact John Hibbon InterAcct Software PO Box 171 Terrey Hills NSW 2084 Ph : (02) 9986 1500 Fax : ABN : 47 003 411 658</p> |
|---|--|

| No. | Item Code | Product/Service | Exp Del | Units | Ordered # | BackOrd # | Shipped # |
|-----|--------------|----------------------------|------------|-------|-----------|-----------|-----------|
| 1 | BMB-EF.BULK | Beef Eye Fillet | 02/12/2016 | KG | 75.000 | 0.000 | 75.000 |
| 2 | BMB-SIR.BULK | Premium Grade Sirloin Beef | 02/12/2016 | KG | 24.000 | 0.000 | 24.000 |

| | | |
|--|---|--|
| <p>Received : Full Name _____</p> <p>_____/_____/_____ Signature Date</p> | <p>Carrier : Chillair Transport Con Note : AAC-1233 Instructions : Delivery Between 7:00 - 11:00am Comments : Order</p> | <p>Total Items # 99.00 Total KG 99</p> |
|--|---|--|



Screen 7: Sales Invoice

- A** Multiple Reference numbers for the order (Order, Delivery, client Purchase order)
- B** Different Delivery Address to Billing Address
- C** Order / Back order information.
- D** Custom Invoice notes.
- E** Standard Terms and Conditions that can be changed for all invoices.
- F** Banking details.
- G** Email or Print direct from Preview.

WinPrint (6.3.11) - InterAcct Software Tax Invoice 200022 for Order 100002 - 1/1 Page

File Edit Zoom Tools Help

Selected Printer : Xerox ColorQube 8570N Selected Tray : Automatically Select

Delivered To :
John Key
NZ Tyre and Auto
12 Shortland St
ONE TREE HILL 1112

Bill To :
John Key
NZ Tyre and Auto
12 Shortland St
ONE TREE HILL 1112

Tax Invoice # 200022

Invoice No 200022
Delivery No 700002
Order No 100002
Invoice Date 22/08/2016
Your Ref 114/-47
Customer Code NZTYREOT
Your Contact Darren Perry
InterAcct Software
PO Box 171
Terrey Hills NSW 2084
Ph : (02) 9986 1500 Fax :
ABN : 47 003 411 658

| No. | Item Code | Product/Service | Units | Ordered # | Shipped # | BackOrd # | Price \$ | Total \$ |
|-----|-----------|--------------------|-------|-----------|-----------|-----------|----------|----------|
| 1 | 6701308 | Pedders Brake Pads | EACH | 5.000 | 5.000 | 0.00 | 70.68 | 353.40 |
| 2 | 6307190 | Pedders OEDR Rotor | EACH | 1.000 | 1.000 | 0.00 | 72.20 | 72.20 |
| 3 | FREIGHT | Freight | EACH | 1 | 1 | | 75.00 | 75.00 |

Other Comments :
Delivery Dispatched 15th January

Please Note
Any goods supplied remain our property until fully paid for.
Please read our detailed "Terms & Conditions" before doing business with us, and please let us know if you have any queries.
Thank you
Payment Terms : 30 Days from Invoice Date

When paying please note:
* Payment by EFT InterAcct Pty Ltd
BSB 032-096 A/c 250122
* Payment by cheque in favour of InterAcct Software
* Payment by credit card Telephone (02) 9986 1500

| | | |
|---------------|----|--------|
| Net Invoice | \$ | 500.60 |
| Prices in USD | | |
| Invoice Value | \$ | 500.60 |



Screen 8: Product Setup

- A** Multiple Price Levels
- B** Monthly Sales Summaries
- C** Alternate Search Options
- D** Weighted Average Stock Costing
- E** Min/Max Order Levels.
- F** Product Images

InterAcct Demo - [PRODUCT ITEMS - display, KIT,]

File Record Edit View Go Advanced Menu Graph Design Help

Group KIT Status C Serial/Batch? N Supp Id ELENSWSY
 Item Code # KI-OV/00656X Supp # 00656X
 *Description Omega - 60cm Electric Oven
 Type ? B Electricity NSW Buy Unit EACH
 Kg # 25.00 Sell # EACH

Buy Cost \$ 457.5700 Open Bal # 0.000
 Net Cost \$ 457.5700 In Qty # 1357.000
 GST Tax \$ 45.7570 Out Qty # 1287.000
 Average \$ 451.5700 Adj Qty # 0.000
 In Stock \$ 31,609.90 In Stock # 70.000
 Markup % 59.00 Reserve # 0.000
 Sugg Sell \$ 727.54 AvailQty # 70.000
 List Price\$ 726.00 S/Orders # 0.000
 Margin % 36.97 B/Orders # 0.000
 Diff % -0.57 F/Orders # 0.000
 P/Orders # 24.000
 Net Qty # 94.000

Menu

- Add Next Stock Item
- Suggested Re-Order
- View : Product Movement
- View : Transactions
- Warehouse Locations
- View : Product to Sub Contract
- Alternates, Supercessions
- Disclaimers
- Selling Price Levels**
- Customer Pricing
- View : Backorders
- View : Purchase Orders
- Auto Create Purchase
- Product Description
- Alternate Suppliers
- Supplier Buy Prices
- View : Monthly Sales

SELLING PRICES list, KIT, , Omega - 60cm Electric Oven

| | Level | Price \$ | Incl GST \$ | Profit \$ | Margin % | Mark |
|---|----------|----------|-------------|-----------|----------|------|
| 1 | 1LIST | 726.00 | 798.60 | 268.43 | 36.97 | 5 |
| 2 | 2TRADE | 650.00 | 715.00 | 192.43 | 29.60 | 4 |
| 3 | 3W/SALE | 625.00 | 687.50 | 167.43 | 26.79 | 3 |
| 4 | 4DISTRIB | 550.00 | 605.00 | 92.43 | 16.81 | 2 |

Categories Buy-Units Suppliers Purchasing

Show Image

Product Image (F)



Screen 9: Client Setup

- A** Multiple Contact Names
- B** Multiple Delivery Addresses
- C** Accounts Contact details (billing to finance or head offices)
- D** Details of Products Purchased
- E** Documents stored related to this client
- F** Links to Orders for the client and standing orders
- G** Contact history, notes and follow-ups

InterAcct Demo - [BUSINESS NAMES DATABASE - display]

File Record Edit View Go Advanced Menu Graph Design Help

| | | | | | |
|----------|-------------------------------|--------|------------|-----------|-------------|
| Title | Mr | Type | B Business | Record Id | CORENTFA |
| 1st Name | Kenneth | Dear ? | Ken | 1st Added | 15-Nov-2013 |
| Surname | Carruthers | | | Last Date | 28-Oct-2016 |
| Position | General Manager | | | Next Date | 15-Mar-2016 |
| Business | Corporate Enterprises Pty Ltd | | | Last Inv | 28-Oct-2016 |

| | | | |
|-----------|--------------|---------|-----------------------------|
| Ph Area | 02 | Address | 100 Sydney Road |
| Bus Ph | 9976 4433 | | The "Cleveland" Building |
| Fax No | 9976 8800 | Suburb | BAULKHAM HILLS NSW P/C 2153 |
| Mobile | 0413 223 332 | Country | AUSTRALIA |
| After Hrs | | Region | N.SYD.NTH |

| | | | | | |
|----------|----------|-----------|------------|------------|-----------|
| Status | CLIENT | A/c Mgr | LARRY.M | Overdue \$ | 0.00 |
| Category | 1.LARGE | Cust Type | WHOLESALER | Balance \$ | 42,428.65 |
| Origin | YELLOW-P | | | | |

Email ken@corpent.com.au
 Web Site www.corpent.com.au
 Comment developers of industrial properties

Form help Field help Accounting Search Tables Messages Suburbs Reports Tasks

This file contains details on your Clients, Prospects, Suppliers, and all other Business Contacts. Select record to view next menu options.
 There is a separate file on Creditors.

| Menu | |
|---------------------------------------|---------------------------|
| 1. Contact Names A | 18. Aged Debtor Analysis |
| 2. Notes File | 19. Debtor Reports |
| 3. Delivery Addresses B | 20. Create Report Designs |
| 4. Client/Prospect Profile | |
| 5. Create/Send L | |
| 6. Contact Histor G | |
| 7. Input Quotes/Invoices F | |
| 8. View : Sales Orders | |
| 9. Standing Sales Order | |
| 10. Sales/Profit Analysis | |
| 11. Product Purchase History D | |
| 12. Document Register E | |
| 13. Debtor's Totals | |
| 14. Debtor's Ledger | |
| 15. Debtor's Info | |
| 16. Accounts Contact Info C | |
| 17. Debt Collection | |

Google Map Directions Manual Video



Screen 10: InterAcct Credit Control

File Edit Zoom Tools Help

Selected Printer: Xerox ColorQube 8570DN Selected Tray: Automatically Select

InterAcct Software Pty Ltd
 PO Box 786
 Manly NSW 1655
 Ph : 9975 4653 Fax : 9975 7269
 www.interacct.com.au
 ABN : 47 003 411 658

Credit Control Report for Corporate Enterprises Pty Ltd

as at 14/03/2014

Page : 2
 Printed : 14/03/2014

| | | |
|--|-----------------------------|--|
| Contact Name Kenneth Carruthers | Phone (02) 9976 4433 | Payment Terms 30 Days from Invoice Date |
| Position General Manager | Mobile 0413 223 332 | Credit Limit \$ 20,000.00 |

| Aged Invoice Details | | | | | | | | | | |
|----------------------|-----------|------------------|---------------|-------------|------------------|--------------|--------|----------|--------------------|-----------------------------|
| Inv. Date | Reference | Invoiced \$ | Receipt \$ | Adj. \$ | Balance \$ | Exp. Receipt | O/du # | Cust Ref | Contact Name | Narration |
| 15/10/2013 | 200008 | 385.00 | 0.00 | 0.00 | 385.00 | 30/11/2013 | 104 | 12214 | Malcolm Salberg | Deposit on Commencement |
| 21/10/2013 | 200100 | 2,344.00 | 0.00 | 0.00 | 2,344.00 | 30/11/2013 | 104 | | Larry Jones | Opening Balance |
| 12/12/2013 | 200106 | 544.00 | 500.00 | 0.00 | 44.00 | 31/01/2014 | 42 | | Larry Jones | Opening Balance |
| 12/01/2014 | 200124 | 456.76 | 0.00 | 0.00 | 456.76 | 28/02/2014 | 14 | | Larry Jones | Opening Balance |
| 21/02/2014 | 200133 | 390.50 | 0.00 | 0.00 | 390.50 | 31/03/2014 | - | | Kenneth Carruthers | Metal Fabrication Job |
| 21/02/2014 | 200144 | 550.00 | 0.00 | 0.00 | 550.00 | 31/03/2014 | - | | Kenneth Carruthers | Repairs to Refrigeration |
| 21/02/2014 | 200155 | 3,666.30 | 0.00 | 0.00 | 3,666.30 | 31/03/2014 | - | | Kenneth Carruthers | Air Conditioning Unit |
| 21/02/2014 | 200166 | 7,321.60 | 0.00 | 0.00 | 7,321.60 | 31/03/2014 | - | | Denise Redmond | Kitchen Appliances |
| 04/03/2014 | 200177 | 330.00 | 0.00 | 0.00 | 330.00 | 30/04/2014 | - | | Malcolm Salberg | Tubing |
| 14/03/2014 | 200210 | 858.73 | 0.00 | 0.00 | 858.73 | 13/04/2014 | - | 12214 | Sally West | Final Invoice on Completion |
| Totals | | 16,846.89 | 500.00 | 0.00 | 16,346.89 | | | | | |

| Current Ageing Analysis | | | | | | |
|---------------------------|-------------|----------|-------------|------------|----------|-----------|
| | Avg. Days # | MARCH \$ | FEBRUARY \$ | JANUARY \$ | PRIOR \$ | Total \$ |
| Total Balance Outstanding | 41.66 | 1,188.73 | 11,928.40 | 456.76 | 2,773.00 | 16,346.89 |
| Total Overdue Balance | 90.43 | 0.00 | 0.00 | 456.76 | 2,773.00 | 3,229.76 |

| Historical Ageing Analysis | | | | | | |
|----------------------------|-------------|------------|------------|-------------|--------------|-----------|
| | Avg. Days # | Current \$ | 1 Month \$ | 2 Months \$ | 3+ Months \$ | Total \$ |
| 28/02/2014 | 30.71 | 11,928.40 | 456.76 | 44.00 | 2,729.00 | 15,158.16 |
| 31/01/2014 | 90.27 | 456.76 | 44.00 | 0.00 | 2,729.00 | 3,229.76 |
| 31/12/2013 | 71.01 | 44.00 | 0.00 | 2,729.00 | 0.00 | 2,773.00 |

| Payment Commitments | | | | | |
|---------------------|-----------|------------|--------------------|----------------------------|---------------------------------------|
| Date | Amount \$ | Expected | Made by | Commitment Made | Action Required |
| 13/03/2014 | 3,229.76 | 14/03/2014 | Denise Redmond | Direct Bank Transfer Today | Check Bank Account for Funds Received |
| 04/03/2014 | 3,229.76 | 11/03/2014 | Kenneth Carruthers | Cheque In the Mail | Sent Copy of Invoice(S) |



Screen 11: InterAcct – Financial Reporting



Jumbo Constructions Pty Limited
 432 Red Street
 Richmond VIC 3121
 PH : (03) 9421-0322 FAX : (03) 9421-4322
 www.jumboconstruct.com.au- info@jumboconstruct.com.au
 ABN : 55 903 012 595

Trading Statement
Crows Nest
 For Period Ending 19 February,2005/06

Date : 16/08/2006
 Printed : 2:05:40 PM
 Page : 1

| Month to Date | | | | | Account | Year to Date | | | | |
|------------------|--------------------|-------------------|------------------|---------------|--------------------------------------|---------------|-------------------|---------------------|----------------------|-------------------|
| Last Year | Variance | Budget | Actual | % of Sales | Description | % of Sales | Actual | Budget | Variance | Last Year |
| | | | | | Sales Revenue : | | | | | |
| | | | | | Products & Services | | | | | |
| 95,554.63 | -92,518.37 | 188,073.00 | 95,554.63 | 115.60 | Sales Revenue | 100.42 | 785,740.58 | 1,433,936.00 | -648,195.42 | 785,740.58 |
| 2,518.20 | -317.80 | 2,836.00 | 2,518.20 | 3.05 | Sales - Services | 3.19 | 24,939.37 | 26,942.00 | -2,002.63 | 24,939.37 |
| -17,144.48 | -17,144.48 | | -17,144.48 | -20.74 | Discount Given | -5.50 | -43,025.87 | | -43,025.87 | -43,025.87 |
| 1,731.81 | -1,418.19 | 3,150.00 | 1,731.81 | 2.10 | Sales - Delivery Fees | 1.90 | 14,828.48 | 24,106.00 | -9,277.52 | 14,828.48 |
| 82,660.16 | -111,398.84 | 194,059.00 | 82,660.16 | 100.00 | Total Products & Services | 100.00 | 782,482.56 | 1,484,984.00 | -702,501.44 | 782,482.56 |
| | | | | | Sundry Revenue | | | | | |
| | | | | 0.00 | Other Income | 0.00 | | | | |
| | | | | 0.00 | Total Sundry Revenue | 0.00 | | | | |
| 82,660.16 | -111,398.84 | 194,059.00 | 82,660.16 | 100.00 | Total Sales Revenue : | 100.00 | 782,482.56 | 1,484,984.00 | -702,501.44 | 782,482.56 |
| | | | | | Direct Cost of Sales : | | | | | |
| | | | | | Cost of Goods Sold : | | | | | |
| 48,957.79 | 45,353.21 | 94,311.00 | 48,957.79 | 59.23 | Purchases | 47.09 | 368,504.03 | 721,689.00 | 353,184.97 | 368,504.03 |
| | | | | 0.00 | Purchase Variance | 0.23 | 1,779.69 | | -1,779.69 | 1,779.69 |
| | | | | 0.00 | Closing Stock | 3.27 | 25,600.71 | | -25,600.71 | 25,600.71 |
| 48,957.79 | 45,353.21 | 94,311.00 | 48,957.79 | 59.23 | Total Cost of Goods Sold : | 50.59 | 395,884.43 | 721,689.00 | 325,804.57 | 395,884.43 |
| 48,957.79 | 45,353.21 | 94,311.00 | 48,957.79 | 59.23 | Total Direct Cost of Sales : | 50.59 | 395,884.43 | 721,689.00 | 325,804.57 | 395,884.43 |
| 33,702.37 | -156,752.05 | 99,748.00 | 33,702.37 | 40.77 | GROSS PROFIT | 49.41 | 386,598.13 | 763,295.00 | -1,028,306.01 | 386,598.13 |
| | | | | | Operating Expenses : | | | | | |
| | | | | | Employee Expenses | | | | | |



InterAcct Pricing (Per User)

| Users | Base InterAcct | Job Costing, Estimating, Quoting (A) | Costing by Phase (B) | Building Repairs, Insurance Claims (C) |
|-------|-----------------|--------------------------------------|----------------------|--|
| 1 | \$1,650 (15-25) | + \$550 (10) | + \$385 (5) | + \$275 (2-3) |
| 2-3 | \$1,100 (20-30) | + \$550 (10) | + \$385 (5) | + \$275 (2-3) |
| 4 | \$825 (20-30) | + \$413 (10) | + \$275 (5-8) | + \$207 (2-3) |
| 5-9 | \$660 (25-35) | + \$330 (10-15) | + \$220 (5-8) | + \$165 (3-5) |
| 10-19 | \$550 (30-40) | + \$303 (10-15) | + \$193 (5-8) | + \$138 (3-5) |
| 20-49 | \$440 (40-60) | + \$275 (10-15) | + \$165 (10-15) | + \$110 (3-5) |
| 50+ | \$385 (50-75) | + \$253 (15-25) | + \$143 (10-20) | + \$99 (5-10) |

Software Pricing

Software Pricing is per Computer Network "User" as defined in the above table. The optional software modules (e.g. Job Cost Estimating) require the Base InterAcct as well, and are purchased based on the number of base Network Users. Prices are all ex GST.

+ Annual Support Pricing

Yearly support is calculated at 20% of purchase price, with no CPI annual increases. Support is reduced by 30% after 3 years. For example a single User (with just the base InterAcct) would be $(\$1,650 \times 20\%) = \330

+ Implementation & Training Budget

The (Number) denotes the estimated min/max hours of Implementation & Training required in the budget per installation / module (not per User). Implementation / training "Advanced" is currently charged at the average rate of \$180 per hour.

Modules

There is a wide variety of software modules available for purchase, talk to InterAcct staff about your specific software needs.

Request a Cost Estimate:

InterAcct Software Pty Ltd

Toll Free: 1300 66 26 26

Email: sales@interacct.com.au

Web: <http://www.interacct.com.au>