



# How Does InterAcct Measure Up?

## Vendor Criteria

		Other Solution	InterAcct
Australian	Designed for Australian business laws & conditions (however flexible to other countries)		<input checked="" type="checkbox"/>
Year of Establishment	InterAcct was established in 1981 and is a financially stable supplier		<input checked="" type="checkbox"/>
Direct Contact	Communicate directly with Head Office, no Branch / Dealer network		<input checked="" type="checkbox"/>
Large or Small	The InterAcct team is a small team of Professionals, focused on quality rather than quantity of installations		<input checked="" type="checkbox"/>
Research & Development	Committed R&D budget which is greater than \$250k p.a.		<input checked="" type="checkbox"/>
Guarantee	Lifetime Guarantee on the quality of the standard software package		<input checked="" type="checkbox"/>
Personal	InterAcct doesn't outsource support, being a small firm, you will get a personal and professional service		<input checked="" type="checkbox"/>

*“No one ever regrets buying quality.”*

# Software Cost / Customer Support

## Software Cost

		Other Solution	InterAcct
Per User	InterAcct can be upgraded to support additional users at any time		☑
Sales Commissions	No commissions are paid to salespeople for the software sale		☑
Overheads	Low overheads as a small software firm		☑
Rental Option	Option to rent, with the ability to purchase		☑
Payment Plan	Option of a Payment Plan over 3 years to cover software, support and training		☑
Scalability	Capability to add on extra software modules as your business requirements evolve		☑
Pricing Bases	Ability to make free copies for use by other Legal Entities in your corporate group		☑

## Customer Support

		Other Solution	InterAcct
Implementation Process	An established implementation process, easy checklist to keep tasks on track		☑
Free Hot-Line	First fifteen minutes of support requests free each day		☑
Upgrades	Software enhancements, complete new versions at no extra charge		☑
Annual Increase	Annual software support charges increased by CPI or some other basis		✘
Reductions	Annual software support charges <i>reduced</i> by 30% after three years		☑
Prior Approval	Development is cost estimated for personalisation requests – no nasty surprises		☑
Review Meetings	Free Review Meetings to discuss progress and strategies of a software installation		☑

## Software Flexibility / Ease of Use

### Software Flexibility

		Other Solution	InterAcct
Database	The software is developed in a relation database design, therefore has no limits		<input checked="" type="checkbox"/>
Personalised	The system can be quickly and easily changed to suit your needs		<input checked="" type="checkbox"/>
Reporting	Report Generators / Configurators enable fast and easy report construction		<input checked="" type="checkbox"/>
Source Code	Source Code for the software can be purchased so you can develop changes		<input checked="" type="checkbox"/>
Fast Access	Large historical files slow down and degrade the system		<input checked="" type="checkbox"/>
Personalise	Create your own custom colour schemes to suit personal taste		<input checked="" type="checkbox"/>
Security	Multi-level security access system to control who can see / do what		<input checked="" type="checkbox"/>
Inverted Lists	Record lists can be shown in reverse date sequence (most recent date first)		<input checked="" type="checkbox"/>
Suggestions	Suggestions are welcomed by clients for (free) software enhancements		<input checked="" type="checkbox"/>

### Ease of Use

		Other Solution	InterAcct
Basic Commands	Very simple process to Add/Change/Delete and Search on records		<input checked="" type="checkbox"/>
Search	Powerful search facility on any file/field(s) – to locate matching records quickly		<input checked="" type="checkbox"/>
Help Text	Automatic display of help text – on each field / file. Ability to customize help text		<input checked="" type="checkbox"/>
Videos / Manuals	Training videos / manuals inside the system to help you if you're stuck		<input checked="" type="checkbox"/>
Mouse / Keyboard	Can be used largely mouse independent by using quick numeric (menu) selection		<input checked="" type="checkbox"/>
Pop-Ups	Tables of allowed values automatically pop-up to speed up and verify data entry		<input checked="" type="checkbox"/>
Default Values	Assign default values to fields to speed up data entry		<input checked="" type="checkbox"/>
Auto-Skip	Skip infrequently used fields during data entry		<input checked="" type="checkbox"/>
Tab Menus	Pause data entry, move around, return to your data entry where you left off		<input checked="" type="checkbox"/>

*“Business Software is simply Data Out, Data In. If you can't (quickly, easily, cheaply) change the standard database and report, then you will be putting yourself into a Straight Jacket”*

# Software Features / Sales & Marketing

## Software Features

		Other Solution	InterAcct
Attached Images	Display photos for a record such as a stock item		<input checked="" type="checkbox"/>
Document Register	Attach / Scan related documents to a record – photos / drawings / .pdf files, etc		<input checked="" type="checkbox"/>
Import / Export	Selectively export data to MS-Excel and also re-import		<input checked="" type="checkbox"/>
Un-Delete	Un-Delete any database changes accidentally made		<input checked="" type="checkbox"/>
Replace	Search a select group of records, change the field value using a formula		<input checked="" type="checkbox"/>
Grid View	List records in a grid view, then re-sort and / or filter them		<input checked="" type="checkbox"/>
Button Icons	Change the icon image of each button		<input checked="" type="checkbox"/>
Questions	Create your own forms of Questions & Answers – Sales Orders, Jobs, etc		<input checked="" type="checkbox"/>

## Sales and Marketing

		Other Solution	InterAcct
Classify	Classify Clients / Prospects by status, rating, industry, source of lead, potential, etc		<input checked="" type="checkbox"/>
Contact Names	Any number of contact names per company – multiple names, emails, phones, etc		<input checked="" type="checkbox"/>
Comments	Free format notes areas, by company, contact name, history, etc		<input checked="" type="checkbox"/>
Profile	Profile a prospect – products used, competitor involvement, future needs		<input checked="" type="checkbox"/>
Mail Flags	Select contact by their Mail “Flags” eg: Annual Report, Manager		<input checked="" type="checkbox"/>
Emails	Click to email a contact, or select a company or mail flag for mass email		<input checked="" type="checkbox"/>
Google Maps	Click to view a location in Google Maps, or get directions from your location		<input checked="" type="checkbox"/>
Call Campaign	Setup automatic customer follow up system for re-orders		<input checked="" type="checkbox"/>
Quick Search	By Surname, First Name, Email, Business Name, Suburb, Phone Number, etc		<input checked="" type="checkbox"/>
Telemarketing (opt)	Optional telemarketing system to generate qualified leads		

*“Is the system that you’re using robust and reliable? Or does it just look nice?”*

# Customer Database / Supplier Database

## Customer Database

		Other Solution	InterAcct
Purchase History	View a customer's purchase history – by Delivery / Branch Address		<input checked="" type="checkbox"/>
Reporting	Run Debtor report eg: Aged Analysis, Statements as at any prior date		<input checked="" type="checkbox"/>
Credit Control	View aging trends of a debtor, past payment commitments made, follow-ups		<input checked="" type="checkbox"/>
Drill-Down	View overdue debtor's balance – 'drill down' to original source transaction detail		<input checked="" type="checkbox"/>
Standing Orders (opt)	Create standing sales order (products by customer) to automate sales order entry		<input checked="" type="checkbox"/>
Pricing (opt)	Multi Level customer pricing – contract pricing – individual price lists		<input checked="" type="checkbox"/>
Sales Budget	Option to create a sales budget by Customer / Product – budget versus actual		<input checked="" type="checkbox"/>
Sales / Profits	Monthly summary by customer of their sales, profits and margins		<input checked="" type="checkbox"/>
Export Sales (opt)	Foreign Currency Debtors – dual currency debtors ledger		<input checked="" type="checkbox"/>
Father / Son (opt)	Invoice a customer branch – Retain Single Head Office Debtors ledger / statement		<input checked="" type="checkbox"/>

## Supplier Database

		Other Solution	InterAcct
Purchase History	View a customer's purchase history – by Delivery / Branch Address		<input checked="" type="checkbox"/>
Reporting	Run Debtor report eg: Aged Analysis, Statements as at any prior date		<input checked="" type="checkbox"/>
Credit Control	View aging trends of a debtor, past payment commitments made, follow-ups		<input checked="" type="checkbox"/>
Drill-Down	View overdue debtor's balance – 'drill down' to original source transaction detail		<input checked="" type="checkbox"/>
Standing Orders (opt)	Create standing sales order (products by customer) to automate sales order entry		<input checked="" type="checkbox"/>
Pricing (opt)	Multi Level customer pricing – contract pricing – individual price lists		<input checked="" type="checkbox"/>
Sales Budget	Option to create a sales budget by Customer / Product – budget versus actual		<input checked="" type="checkbox"/>
Sales / Profits	Monthly summary by customer of their sales, profits and margins		<input checked="" type="checkbox"/>
Export Sales (opt)	Foreign Currency Debtors – dual currency debtors ledger		<input checked="" type="checkbox"/>
Father / Son (opt)	Invoice a customer branch – Retain Single Head Office Debtors ledger / statement		<input checked="" type="checkbox"/>

# Product Database / Estimating

## Product Database

		Other Solution	InterAcct
Product ID	Standard length of a Product ID code is up to 20 characters alpha/numeric		<input checked="" type="checkbox"/>
Alternate Suppliers	Any number of alternate Suppliers for a product – with the supplier product code		<input checked="" type="checkbox"/>
Also Known As	Alternate search and retrieval by alternate / substitute product item		<input checked="" type="checkbox"/>
Warehouses (opt)	Multiple warehouse / stock locations – also multiple bin locations		<input checked="" type="checkbox"/>
Serial / Batch (opt)	Multiple Serial / Batch / Roll numbers – with the option of use by dates		<input checked="" type="checkbox"/>
Sheets / Lengths (opt)	One stock item that comes in multiple lengths – per M2 or Linear Metres		<input checked="" type="checkbox"/>
Conversion	Buy in one unit of measure, yet stock / sell another unit of measure		<input checked="" type="checkbox"/>
History	History of all stock movements in & out – costs, prices, suppliers, customers, etc		<input checked="" type="checkbox"/>
Tracking	From Sales Order (or Job) through Purchasing, Shipping, Receipt, and Dispatch		<input checked="" type="checkbox"/>
Suggested Order	Suggested re-order calculations based on min/max or forward months cover		<input checked="" type="checkbox"/>
Pricing (opt)	Multiple price levels – with multiple quantity buy/sell costs and multiple prices		<input checked="" type="checkbox"/>
Product Samples (opt)	Control the results from sending Prospects / Customers product samples		<input checked="" type="checkbox"/>

## Estimating (opt)

		Other Solution	InterAcct
Quick Method	Quick estimate & quote – based on the “Ready-Reckoner” Method		<input checked="" type="checkbox"/>
Detailed Method	Multiple estimates per job – estimate in phases (sub-jobs, work elements)		<input checked="" type="checkbox"/>
Kitting	Option to create a job task related Kit of cost components, semi auto estimating		<input checked="" type="checkbox"/>
Mark Up	Multiple control over applying a cost markup % to calculate estimated sell prices		<input checked="" type="checkbox"/>
Trades	Ability to have contract cost prices for each Trade Task – Automate Estimating		<input checked="" type="checkbox"/>
Materials	Multiple unit of measures – M2, M3, Linear – Wastage % applied		<input checked="" type="checkbox"/>
Summaries	Summary of Materials /Trades/ Labour / Machines needed for a job		<input checked="" type="checkbox"/>
Create a Budget	Once a job has been won – copy across the Estimate to create the job’s budget		<input checked="" type="checkbox"/>

# Quotations / Job & Project Database

## Quotations (opt)

		Other Solution	InterAcct
Products and / or Jobs	Multiple quoting methods for both Products / Services and Jobs / Projects		<input checked="" type="checkbox"/>
Estimate Based	Estimated sell prices used automatically when creating a quotation		<input checked="" type="checkbox"/>
Detail Level	Level of detail in the quotation breakdown of prices can be controlled		<input checked="" type="checkbox"/>
Clauses / Options	Quote clauses can be added with standard terms and conditions / free format notes		<input checked="" type="checkbox"/>
Central Register	Central Register of quotes written with their expected close dates by salesperson		<input checked="" type="checkbox"/>
Print / Email / Attach	Easy attachment of quote and photos to an email, or printed with a company logo		<input checked="" type="checkbox"/>
Library	Library of previous quotation "Line" details is maintained and can be recalled		<input checked="" type="checkbox"/>

## Job & Project Database (opt)

		Other Solution	InterAcct
Database	Jobs / Projects classified for search by Type, Category, Status, Project Manager, etc		<input checked="" type="checkbox"/>
Images / Documents	Attach multiple documents and images in relation to a job		<input checked="" type="checkbox"/>
Project Management	Percentage completed by phase, contingencies, variations		<input checked="" type="checkbox"/>
Progress Claims	Based on either percentage complete by phase, contingencies, variations		<input checked="" type="checkbox"/>
Retentions	Retention control by Job and Customer – Due Payment Dates – GST adjustments		<input checked="" type="checkbox"/>
Forecasting	Forecasting expected job profits – approved variations, reserves, commitments		<input checked="" type="checkbox"/>
Billing	Multiple invoicing methods and print layouts – Do & Charge, Line by Line, etc		<input checked="" type="checkbox"/>
Scheduling	Jobs due to start / finish, employee / sub-contractor work schedules		<input checked="" type="checkbox"/>
Repair Work	List of repair tasks assigned to employees / sub-contractor		<input checked="" type="checkbox"/>
Movements Log	Historical log of all job related events, activities and transactions		<input checked="" type="checkbox"/>
Safety Analysis	Record and Report Job Safety Analysis (OH&S)		<input checked="" type="checkbox"/>
Site Details	Site details such as power, water, security access, rubbish, toilets, risks, etc		<input checked="" type="checkbox"/>

*"Quotations are the link between Marketing to generate sales leads, and profitable Sales that keep the business alive"*

# Job Cost Accounting / Service & Maintenance

## *Job Costs Accounting (opt)*

		Other Solution	InterAcct
Time Sheets	Employee timesheets, allowance, non-charged time analysis, performance analysis		<input checked="" type="checkbox"/>
Purchases	Gross / Net Material requirements – required to purchase – auto purchasing option		<input checked="" type="checkbox"/>
Works Orders	Request for quote – Works Orders on Sub Contractors – Variations – Claims		<input checked="" type="checkbox"/>
Equipment	Both Internal and external equipment hired for use on a job – utilization statistics		<input checked="" type="checkbox"/>
Expense Recovery	Recovery of job related sundry costs – travel, delivery, consumables		<input checked="" type="checkbox"/>
Reserve / Issue	Reserve materials that are available for a job – automatic stock issue from store		<input checked="" type="checkbox"/>
Creditors	Creditor invoices for job related costs- with or without a Purchase Order		<input checked="" type="checkbox"/>
Payments	Job costs incurred via payments by Credit Card, Cheque, or by Petty Cash		<input checked="" type="checkbox"/>
Cost Accruals	Accrue costs against a job when they have been incurred – even without an invoice		<input checked="" type="checkbox"/>
Machinery	Plant & Equipment (servicing) Database with utilisation analysis		<input checked="" type="checkbox"/>
WIP Profits	Control and monitor profits taken up to date, and Work in Progress costs		<input checked="" type="checkbox"/>

## *Service / Maint. (opt)*

		Other Solution	InterAcct
Equipment	Equipment register by client, location, type, make model, serial, installation date, etc		<input checked="" type="checkbox"/>
Contract	Service contracts by client and equipment type by service interval – schedule jobs		<input checked="" type="checkbox"/>
History	Automatic update of service history by equipment item		<input checked="" type="checkbox"/>
Analysis	Compare service contract price with actual costs/revenue of service jobs		<input checked="" type="checkbox"/>
Do & Charge	Rapid creation of “Do & Charge” sales invoices based on actual costs + mark-ups		<input checked="" type="checkbox"/>
Spare Parts	Links spare parts and consumable products required to service a Model		<input checked="" type="checkbox"/>
Auto Invoice	Service Contract Renewals		<input checked="" type="checkbox"/>
Work Ticket	Service work ticket report – service instructions		<input checked="" type="checkbox"/>
Warranty Cards	Record the return of a customer’s warranty card in a separate database		<input checked="" type="checkbox"/>

*“Do you do something which isn’t the norm? InterAcct can be customised to suit”*



# Job Costing Industry Variations / Manufacturing

## Job Costing Industry Variations (opts)

		Other Solution	InterAcct
Marine	Shipwrights – Vessel Database – multiple work tasks for a job		<input checked="" type="checkbox"/>
Building Repairs	Building Insurance Repairs – Tenant, Landlord, Insurance Company, Loss Adjustor		<input checked="" type="checkbox"/>
Joinery	Joiner – Kitchen Manufacture – Cost Centre Scheduling		<input checked="" type="checkbox"/>
Flooring	Carpet and Timber Flooring – Laying Costs		<input checked="" type="checkbox"/>
Professional	Professional time costing – with a focus on Work Tasks and Risk Profiles		<input checked="" type="checkbox"/>
Small Repairs	Quick (and simple) quoting and billing sub system		<input checked="" type="checkbox"/>

## Manufacturing (opt)

		Other Solution	InterAcct
Bill of Materials	Both for finished goods items and Sub-Assemblies		<input checked="" type="checkbox"/>
Operations	List of Manufacturing Operations needed to make an item – Labour, Machines, Sub Contractors, Sundry Costs and Overhead Recovery – times, costs		<input checked="" type="checkbox"/>
Materials	List of materials to make an items – cut sized, wastage (optimization for cutting)		<input checked="" type="checkbox"/>
Drawings	Drawings & Instructions required to make		<input checked="" type="checkbox"/>
Reporting	Bill of Materials – component stock available – multi level		<input checked="" type="checkbox"/>
Requirements	Both gross and net requirements analysis to make a quantity of product		<input checked="" type="checkbox"/>
Purchasing	Link to reserve available stock, then auto issue stock, and auto raise Purchase Orders		<input checked="" type="checkbox"/>
Capacity	Capacity planning, employee hours by labour class, factory machines required		<input checked="" type="checkbox"/>
Scheduling	Scheduling of employee and machines required by date		<input checked="" type="checkbox"/>

*“Keep your manufacturing system as simple as possible. Then, if you need to, get a little more demanding with your management information”*

## Kit Conversion / Microsoft Outlook Interface

### *Kit Conversion (opt)*

		Other Solution	InterAcct
Create Kit	A “kit” is like a simple Bill of Materials – Labour, Materials, Sub Contractors, Machines, Sundry Costs – to make an item		<input checked="" type="checkbox"/>
Copy Kit	Ability to copy the details of one Kit to another, simple to amend second kit		<input checked="" type="checkbox"/>
Kit Jobs	Required to make for stock and / or to cover customer’s backorders		<input checked="" type="checkbox"/>
Production	Input the quantity made each day and the system automatically takes out of stock the material components and books back in the new ‘converted’ product		<input checked="" type="checkbox"/>
Accounting	All double entry accounting entries are handled automatically		<input checked="" type="checkbox"/>
Work Ticket	Print a report to the Factory showing what is to be produced – listing the Kit		<input checked="" type="checkbox"/>
Out Work	Materials can be sent out to a Sub Contractor and returned as a different product		<input checked="" type="checkbox"/>

### *MS-Outlook Interface (opt)*

		Other Solution	InterAcct
Email History	Emails sent / received by Company, and by Contact name		<input checked="" type="checkbox"/>
Link to Email	Select email history record – then link into original message		<input checked="" type="checkbox"/>
Diary Link	Link your Appointments Diary to MS-Outlook Calendar – to Smart-Phone		<input checked="" type="checkbox"/>
Work Schedule	Employee’s job work schedule also links to MS-Outlook and their Smart-Phone		<input checked="" type="checkbox"/>
Job Link	The list of all emails sent/ received is shown with the option to attach to related jobs		<input checked="" type="checkbox"/>

*“It is important to have a fully integrated database solution, it should also have the capability to interface with other key programs”*

# Visual Calendar – Scheduler / Sales & Profit Analysis

## Visual Calendar(opt)

		Other Solution	InterAcct
Diary	Centralised Follow Up Diary by employee and date		<input checked="" type="checkbox"/>
Follow Ups	Follow ups recorded by Prospect, Debtor, Job, Sales Order, etc		<input checked="" type="checkbox"/>
Priority	Follow up entries prioritized by overdue follow ups monitored		<input checked="" type="checkbox"/>
Calendar View	Future appointments and work tasks assigned to employees in calendar format		<input checked="" type="checkbox"/>
Employees	Look at the Calendar and show several employees at once		<input checked="" type="checkbox"/>
Day-Week	Calendar shows daily, weekly or monthly view		<input checked="" type="checkbox"/>
Drag & Drop	Drag & Drop one appointment to another day / time or another employee		<input checked="" type="checkbox"/>
Resources	Calendar shows bookings for other resources – like equipment items		<input checked="" type="checkbox"/>
Calendar to Database	New entries made in the Calendar automatically appear back in the database		<input checked="" type="checkbox"/>

## Sales & Profit Analysis

		Other Solution	InterAcct
Product	By product item and group – quantities, sales, profit and margin by month		<input checked="" type="checkbox"/>
Customer	By month – sales, profit, margin (also in total)		<input checked="" type="checkbox"/>
Employee	Monthly summary of sales / profits, hours charged, activities – target versus actual		<input checked="" type="checkbox"/>
Jobs (opt)	Revenue / Profit Analysis – by month – expected versus actual, forecasts		<input checked="" type="checkbox"/>
Cash Flow	Projected cash receipts from Debtors, and payments to Creditors 7/14/21/30 days		<input checked="" type="checkbox"/>
Daily	Daily key performance indicators – quotes, sales, hours charged, etc		<input checked="" type="checkbox"/>
Database Mining	In depth analysis of sales orders – by period, industry, region , salesperson, etc		<input checked="" type="checkbox"/>
Quotations	Quotation Register – quotes by date and due date to close, probabilities		<input checked="" type="checkbox"/>
Invoice Register	Invoices by date – with full search analysis by industry, origin of lead, etc		<input checked="" type="checkbox"/>

# Distribution / Fixed Asset Depreciation

## Distribution

		Other Solution	InterAcct
Pricing	(opt) Multiple product pricing levels and quantity breaks		<input checked="" type="checkbox"/>
Client Pricing	(opt) Contract price groups for a product, for a client		<input checked="" type="checkbox"/>
Back Orders	(opt) Backorders posted through to a "Required to Purchase" file for auto ordering		<input checked="" type="checkbox"/>
Link to make	(opt) Link from Sales Orders to Production on the products which you make		<input checked="" type="checkbox"/>
Purchasing	(opt) Link from backorders to a purchase order		<input checked="" type="checkbox"/>
Bundles	(opt) Sell a 'bundle' of different products as a single product		<input checked="" type="checkbox"/>
Importing	(opt) Imported backorders – Link to the Import Shipment Record		<input checked="" type="checkbox"/>
Forward Orders	(opt) Multiple forward orders		<input checked="" type="checkbox"/>
Controls	Profit margin and credit controls on a Sales Order		<input checked="" type="checkbox"/>
History	View a customer's prior purchase history at the time of order		<input checked="" type="checkbox"/>
Standing Order	(opt) Copy into a new Sales Order the product line items a customer usually buys		<input checked="" type="checkbox"/>
Net Profit	Commissions and overhead recovery show a Net Profit on a sales order		<input checked="" type="checkbox"/>
Quick Notes	Place to record notes and reminders – which later might convert into an order		<input checked="" type="checkbox"/>
Signature	Record a digital image of a customer's signature on a delivery		<input checked="" type="checkbox"/>

## Fixed Assets – Depreciation (opt)

		Other Solution	InterAcct
Register	Register of Assets by Type, Make, Model, Department, Location, Employee		<input checked="" type="checkbox"/>
Depreciations	Both book and tax depreciation calculations – straight line and diminishing value		<input checked="" type="checkbox"/>
Supplier	Supplier contact details, warranty, scheduled servicing		<input checked="" type="checkbox"/>
Disposal	Calculation of depreciation recovered and capital gain / loss		<input checked="" type="checkbox"/>
Insurance	Insurance details recorded		<input checked="" type="checkbox"/>

# Purchasing Request Quote / Import Shipment Costing

## *Purchasing – Request for quote*

		Other Solution	InterAcct
Purchasing	Both products & Services – related to Inventory, or General Ledger (assets, expenses)		<input checked="" type="checkbox"/>
Requisitions	Requisitioning products / services to be purchased		<input checked="" type="checkbox"/>
Links <i>(opt)</i>	Link purchase order to a Job or a Sales Order		<input checked="" type="checkbox"/>
Variances	Monitor both quantity and cost variance analysis		<input checked="" type="checkbox"/>
Auto Receive	Receive all items on a purchase order automatically – save time entering line by line		<input checked="" type="checkbox"/>
Delivery Docket	Receive items on a purchase order via a Delivery Docket (accrual) or Invoice		<input checked="" type="checkbox"/>
Enquiry	View purchase order outstanding by product, supplier, job, sales order and date		<input checked="" type="checkbox"/>
Overdue	Monitor overdue purchase orders – by supplier		<input checked="" type="checkbox"/>
Supplier ID	Show the Supplier’s own Product ID codes on the purchase orders		<input checked="" type="checkbox"/>
Instructions	Ability to add instructions (notes) on the purchase order, or line items		<input checked="" type="checkbox"/>

## *Import Shipment Costing (opt)*

		Other Solution	InterAcct
Shipment Basis	One Supplier can have multiple shipment methods (eg: FOB, CIF)		<input checked="" type="checkbox"/>
Ship Methods	One Supplier can ship in multiple ways (eg: Air, Sea)		<input checked="" type="checkbox"/>
What If?	Perform multiple “What If?” Calculations of Landed Costs on a product item		<input checked="" type="checkbox"/>
Product Costing	Automatic calculation of product item landed cost using user defined cost factors		<input checked="" type="checkbox"/>
Shipments	Multiple purchase orders can be linked to one import shipment (and container)		<input checked="" type="checkbox"/>
Analysis	Comparisons by Shipment Cost Factors of expected versus actual costs		<input checked="" type="checkbox"/>
Landed Goods	Automatic process to land products from a shipment		<input checked="" type="checkbox"/>
Adjustments	Variances between the cost taken up and the actual Landed Costs recorded		<input checked="" type="checkbox"/>

# Accounting / General Ledger – Financials

## Accounting

		Other Solution	InterAcct
Automatic	Posting of accounting entries to the General Ledger is mostly automatic		<input checked="" type="checkbox"/>
Checks	Checks before posting to General Ledger that the transaction is in balance and current		<input checked="" type="checkbox"/>
Changes	Corrections can be made to a transaction after it has been entered		<input checked="" type="checkbox"/>
End of Month	Date based system, rather than an end of month “roll-over” process		<input checked="" type="checkbox"/>
Listing	Historical transactions listed in reverse date sequence – most recent at the top		<input checked="" type="checkbox"/>
Incomplete	Incomplete or un-balanced transactions are highlighted		<input checked="" type="checkbox"/>
Archive	Historical accounting transactions held on-line, not archived		<input checked="" type="checkbox"/>
Tracking	Track all the transactional movements on an invoice		<input checked="" type="checkbox"/>
EFT	EFT payments available for Creditors and Payroll		<input checked="" type="checkbox"/>
Bank Reconciliation	Simple to use Bank Reconciliation system for multiple bank accounts		<input checked="" type="checkbox"/>

## General Ledger

		Other Solution	InterAcct
Chart of A/C's	Chart of Accounts is flexible, using both alpha and numeric codes		<input checked="" type="checkbox"/>
Divisions (opt)	Accounts can be linked to a Division or Branch in order to get Divisional Reports		<input checked="" type="checkbox"/>
Search	Search on transactions by, customer, supplier, job or by reference and value		<input checked="" type="checkbox"/>
Monthly	Can you see a simple monthly summary of transactions by account		<input checked="" type="checkbox"/>
Budgets	Monthly budgets for accounts, receive forecasts during the year		<input checked="" type="checkbox"/>
Imported	Create your budgets in Microsoft Excel, import them into InterAcct		<input checked="" type="checkbox"/>
Legal Entities (opt)	Multiple legal entity (company) reporting		<input checked="" type="checkbox"/>
Journals	Create standing journal entries		<input checked="" type="checkbox"/>

# Management Information

## Management Information

		Other Solution	InterAcct
Key Performance Indicators	By Date: Quotes Written, Jobs Won, Hours Charges, Sales, Cash in/out, etc		<input checked="" type="checkbox"/>
Debtors	Each day, one page: Cash flow projected – ten biggest Debtors, ten oldest Debtors		<input checked="" type="checkbox"/>
Creditors	Each day, one page: Cash flow projected – ten largest Creditors, ten oldest Creditors		<input checked="" type="checkbox"/>
Executive Summary	Report on all the day's major events and transactions		<input checked="" type="checkbox"/>
Employees	Employee performance by day, month to date – versus target		<input checked="" type="checkbox"/>
Non Charged (opt)	Non Charged Time Analysis – by reason, employee		<input checked="" type="checkbox"/>
Hot Prospects	List of 'hot' Prospects by salespersons		<input checked="" type="checkbox"/>
Activities	Daily sales activities – by employee, detailed and summarized (visits, calls, etc)		<input checked="" type="checkbox"/>
Overdue	Overdue follow up diary events – by employee and date		<input checked="" type="checkbox"/>
Quotations	Quotes due to close – required by dates – probability		<input checked="" type="checkbox"/>
Lost	Lost jobs and revenue analysis – competitors, reason, salesperson, value		<input checked="" type="checkbox"/>
Written Off (opt)	Hours written off by employees – reason, value		<input checked="" type="checkbox"/>
Due (opt)	Job Retentions due for payment		<input checked="" type="checkbox"/>
Sales / Profits	Daily, Weekly, Monthly – Sales, Profits, Margins		<input checked="" type="checkbox"/>
Exceptions	Stock on hand exception reporting – out of stock		<input checked="" type="checkbox"/>
Alerts	Daily alert messages – typically job related – urgent action required		<input checked="" type="checkbox"/>
Work in Progress (opt)	Jobs with a Work in Progress balance – yet to invoice		<input checked="" type="checkbox"/>

*“Show the trends and exceptions, good and bad. Don't run your business by looking in the rear vision mirror”*

# Payroll / Remote Access Solutions

## Payroll (opt)

		Other Solution	InterAcct
Database	Comprehensive employee database – next of kin, multiple bank accounts		<input checked="" type="checkbox"/>
Leave Planner	Schedule of employee's annual leave plans by date		<input checked="" type="checkbox"/>
Recruitment	Employment, Education, References, Skills & Experience details		<input checked="" type="checkbox"/>
Allowances	Multiple allowances and deductions – taxable / non-taxable, superannuation based		<input checked="" type="checkbox"/>
General Ledger Posting	Control by employee of what General Ledger Accounts are posted to		<input checked="" type="checkbox"/>
PAYG	Annualised PAYG tax calculation in order to minimize tax over payments		<input checked="" type="checkbox"/>
Auto Tax	Create an employee's tax table to automatically calculate the PAYG tax		<input checked="" type="checkbox"/>
ATO / ECI	Electronic ECI reporting to the Tax Office		<input checked="" type="checkbox"/>
Sub Contractor	Sub Contractor reporting to the ATO of payments made		<input checked="" type="checkbox"/>
Payroll Tax	Calculation of Payroll Tax		<input checked="" type="checkbox"/>
Superannuation	Flexible superannuation options – multiple funds, additional payments and &		<input checked="" type="checkbox"/>
Reporting	Pay Slips, Group Certificates (Payment Summary)		<input checked="" type="checkbox"/>
Compensation	Tracking of Workers Compensation claims		<input checked="" type="checkbox"/>

## Remote Access (opt)

		Other Solution	InterAcct
Tablets	Compatible with both Apple iPad, (Samsung) Android Tablets, and Windows Devices		<input checked="" type="checkbox"/>
Host	Host InterAcct system sends new job information to teams in the field		<input checked="" type="checkbox"/>
Off-Line	If tablet drops an internet connection, the information is stored until back online		<input checked="" type="checkbox"/>
In-Field	Time-Sheet, Stock Issues, and Expense Recovery transactions input into Tablet		<input checked="" type="checkbox"/>
Synchronise	Incoming transactions are synchronised into InterAcct automatically		<input checked="" type="checkbox"/>
Invoice	Create and email a sales invoice from a Tablet – obtain customer signature		<input checked="" type="checkbox"/>
Stock Issues	Send stock transfers to an Off Site (Van?) location – stock by Tablet		<input checked="" type="checkbox"/>



## Other Industry Modules

### *Other Industry Modules (opt)*

		Other Solution	InterAcct
Tile Industry	Tiles – per each and square metre (and pallet) – Stock control and sales order entry		<input checked="" type="checkbox"/>
Hire Industry	Hire of Products and Assets – returns damage control		<input checked="" type="checkbox"/>
Retail	Retail Point of Sale (IPOS) – weighing scales, barcode scanner, credit cards, etc		<input checked="" type="checkbox"/>
Membership	Database of members, subscription invoicing		<input checked="" type="checkbox"/>
Newspapers	Both classified and display advertising		<input checked="" type="checkbox"/>
Vital Access	Library database – search and retrieval by subject, author, key word, title, etc		<input checked="" type="checkbox"/>
Life-File	Free software for the Home for InterAcct Customers, family and friends database, hobbies, collections, home budget & finances, etc		<input checked="" type="checkbox"/>
Consignment	Send / Receive stock on consignment		<input checked="" type="checkbox"/>

*“InterAcct remains at the leading edge of technology”*

### Request a Cost Estimate:

InterAcct Software Pty Ltd

Toll Free: 1300 66 26 26

Email: [sales@interacct.com.au](mailto:sales@interacct.com.au)

After Hours: 0412 578 622

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# Cost Comparison – InterAcct versus \*\*\*

<i>InterAcct</i>	Hours #	Year 1	Year 2	Year 3	Year 4
Standard Software					
Annual Support					
<b>Sub Total</b>					
Implementation					
Contingency					
Travel Costs					
<b>Total Costs</b>					

<i>Other Solution</i>	Hours #	Year 1	Year 2	Year 3	Year 4
Standard Software					
Annual Support					
<b>Sub Total</b>					
Implementation					
Contingency					
Travel Costs					
<b>Total Costs</b>					